

# National English Springer Spaniel Field Trial Association

## Balance Sheet

As of December 31, 2014

	Dec 31, 14	Dec 31, 13
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Checking/Savings</b>		
100-Checking FNB Longmont	56,436.93	43,448.43
106-Raymond James MM Account	49,448.17	49,493.29
<b>Total Checking/Savings</b>	105,885.10	92,941.72
<b>Other Current Assets</b>		
110-Accounts Receivable	0.00	2,300.00
<b>Total Other Current Assets</b>	0.00	2,300.00
<b>Total Current Assets</b>	105,885.10	95,241.72
<b>TOTAL ASSETS</b>	<b>105,885.10</b>	<b>95,241.72</b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
<b>Other Current Liabilities</b>		
411- Accounts Payable Vendor	2,051.00	2,648.09
<b>Total Other Current Liabilities</b>	2,051.00	2,648.09
<b>Total Current Liabilities</b>	2,051.00	2,648.09
<b>Total Liabilities</b>	2,051.00	2,648.09
<b>Equity</b>		
Opening Bal Equity	34,300.00	34,300.00
Retained Earnings	58,293.63	44,199.14
Net Income	11,240.47	14,094.49
<b>Total Equity</b>	103,834.10	92,593.63
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>105,885.10</b>	<b>95,241.72</b>
<b>Designations of Equity</b>		
Scholarship	14,800.66	11,071.12
Operations	30,000.00	30,000.00
Books	8,841.74	9,810.00
Undesignated	50,191.70	41,712.51
	103,834.10	92,593.63

**National English Springer Spaniel Field Trial Association**  
**Profit & Loss**  
January through December 2014

	<u>Jan - Dec 14</u>	<u>Jan - Dec 13</u>
<b>Income</b>		
600- Membership Dues	3,450.00	3,225.00
650-Trial Entry Fees	31,275.00	28,350.00
652-Bird Sales	2,762.00	1,034.00
660-Banquet Income	2,880.00	2,810.00
662-Merchandise Sales		
663-Cost of Merchandise	-1,719.63	-2,025.12
662-Merchandise Sales - Other	2,211.20	2,035.00
<b>Total 662-Merchandise Sales</b>	<u>491.57</u>	<u>9.88</u>
664-Fundraising		
664-03 Auction	1,510.00	2,805.00
664-04 Raffle Income		
664-045 Cost of Raffle Merch	0.00	-2,623.26
664-04 Raffle Income - Other	0.00	6,273.00
<b>Total 664-04 Raffle Income</b>	<u>0.00</u>	<u>3,649.74</u>
664-06 Series Sponsorships	3,695.00	2,500.00
664-Fundraising - Other	700.00	0.00
<b>Total 664-Fundraising</b>	<u>5,905.00</u>	<u>8,954.74</u>
665-Catalog Sales	15.00	30.00
666-Advertising Income	2,197.00	2,502.00
670-Donations	3,220.00	3,200.00
675-Interest Income	4.88	12.63
680 Book Sales	6,915.00	9,810.00
<b>Total Income</b>	<u>59,115.45</u>	<u>59,938.25</u>
<b>Expense</b>		
701- Insurance	600.00	600.00
705-Licenses and Fees	528.50	476.00
706-Atv Rental	144.28	153.98
708-Website	500.00	0.00
710-Advertising	295.20	175.83
711-Catalog	797.96	2,389.00
712-Copies	170.06	0.00
713-Postage	134.12	302.28
714-Meeting Expense	0.00	179.20
715-Office Supplies	289.79	16.21
716 Bank Fees	102.03	0.00
717-Photography	1,000.00	1,500.00
722-Trial Supplies	108.69	576.14
723-Portolets	1,136.56	489.00
724-Equipment Rental	0.00	1,454.40
726-Gunners expenses	408.00	4,105.40
730-Birds	14,826.77	11,597.19
732 Bird Planter	1,000.00	2,252.74
735 Awards	1,578.99	804.92
740 Participant Gifts	51.22	0.00
742 Committee Gifts	2,073.41	154.50
743-Committee Expenses	0.00	1,807.91
744-Judges Gifts	1,122.52	956.77
745 Judges Expenses	874.29	1,764.78
746- Marshal expenses	573.23	989.53
750 Hosted Cocktail Party	4,083.48	2,450.22
752 Banquet	6,705.65	3,933.28
754-Lunches	-571.50	0.00
755- Miscellaneous	7,841.73	130.40
760-Charitable Contributions	1,500.00	6,584.08
<b>Total Expense</b>	<u>47,874.98</u>	<u>45,843.76</u>
<b>Net Income</b>	<u><u>11,240.47</u></u>	<u><u>14,094.49</u></u>



**National English Springer Spaniel Field Trial Association**  
**Profit & Loss by Class**  
January through December 2014

	2012 Field Trial		2013 Field Trial		2014 Field Trial		Books		Operations		Scholarship Fund		TOTAL		
	Jan - Dec 14	Jan - Dec 13	Jan - Dec 14	Jan - Dec 13	Jan - Dec 14	Jan - Dec 13	Jan - Dec 14	Jan - Dec 13	Jan - Dec 14	Jan - Dec 13	Jan - Dec 14	Jan - Dec 13	Jan - Dec 14	Jan - Dec 13	
726-Gunners expenses	0.00	0.00	0.00	4,105.40	408.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	408.00	4,105.40
730-Birds	0.00	0.00	0.00	11,597.19	14,826.77	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	14,826.77	11,597.19
732 Bird Planter	0.00	0.00	0.00	2,252.74	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00	2,252.74
735 Awards	0.00	32.00	0.00	772.92	1,578.99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,578.99	804.92
740 Participant Gifts	0.00	0.00	0.00	0.00	51.22	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	51.22	0.00
742 Committee Gifts	0.00	0.00	0.00	154.50	2,073.41	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,073.41	154.50
743-Committee Expenses	0.00	0.00	0.00	1,807.91	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,807.91
744-Judges Gifts	0.00	0.00	0.00	956.77	1,122.52	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,122.52	956.77
745 Judges Expenses	0.00	0.00	0.00	1,764.78	874.29	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	874.29	1,764.78
746- Marshal expenses	0.00	0.00	0.00	989.53	573.23	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	573.23	989.53
750 Hosted Cocktail Party	0.00	0.00	0.00	2,450.22	4,083.48	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,083.48	2,450.22
752 Banquet	0.00	0.00	0.00	3,933.28	6,705.65	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,705.65	3,933.28
754-Lunches	0.00	0.00	0.00	0.00	-571.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-571.50	0.00
755- Miscellaneous	0.00	0.00	0.00	130.40	0.00	0.00	7,841.73	0.00	0.00	0.00	0.00	0.00	0.00	7,841.73	130.40
760-Charitable Contributions	0.00	0.00	0.00	1,500.00	0.00	0.00	0.00	0.00	1,500.00	5,084.08	0.00	0.00	0.00	1,500.00	6,584.08
<b>Total Expense</b>	<b>0.00</b>	<b>32.00</b>	<b>0.00</b>	<b>39,672.37</b>	<b>36,817.38</b>	<b>0.00</b>	<b>7,883.26</b>	<b>0.00</b>	<b>3,174.34</b>	<b>6,139.39</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>47,874.98</b>	<b>45,843.76</b>
<b>Net Income</b>	<b>0.00</b>	<b>-2.00</b>	<b>10.00</b>	<b>7,188.25</b>	<b>10,918.19</b>	<b>0.00</b>	<b>-968.26</b>	<b>9,810.00</b>	<b>280.54</b>	<b>-2,901.76</b>	<b>1,000.00</b>	<b>0.00</b>	<b>0.00</b>	<b>11,240.47</b>	<b>14,094.49</b>

**National English Springer Spaniel Field Trial Association**  
**January 2002**  
**through December 2014**

	<u>2002 Field Trial</u>	<u>2003 Field Trial</u>	<u>2004 Field Trial</u>	<u>2005 Field Trial</u>	<u>2006 Field Trial</u>	<u>2007 Field Trial</u>	<u>2008 Field Trial</u>	<u>2009 Field Trial</u>	<u>2010 Field Trial</u>	<u>2011 Field Trial</u>	<u>2012 Field Trial</u>	<u>2013 Field Trial</u>	<u>2014 Field Trial</u>
<b>Income</b>													
600- Membership Dues	0.00	0.00	0.00	0.00	0.00	0.00				0.00	0.00		
650-Trial Entry Fees	20,400.00	27,400.00	29,600.00	19,400.00	27,800.00	32,800.00	23,000.00	23,800.00	19,400.00	25,000.00	25,875.00	28,350.00	31,275.00
652-Bird Sales	1,480.00	0.00	1,018.00	880.00		930.00	880.00	-	2,820.00	892.00	2,079.00	1,034.00	2,762.00
660-Banquet Income	3,655.00	2,940.00	2,370.00	1,450.00	3,270.00	2,670.00	2,650.00	2,870.00	3,465.00	2,205.00	3,290.00	2,810.00	2,880.00
662-Merchandise Sales													
663-Cost of Merchandise	-3,943.10	0.00	-	(3,543.42)	-	-	(831.50)	(1,658.82)	(4,149.89)	(3,774.89)	(1,729.67)	(2,025.12)	(1,719.63)
662-Merchandise Sales - Other	4,102.00	0.00	252.30	2,311.00	-	-	1,030.00	1,677.50	1,740.00	2,745.00	1,760.00	2,035.00	2,201.20
Total 662-Merchandise Sales	158.90	0.00	252.30	(1,232.42)	-	-	198.50	18.68	(2,409.89)	(1,029.89)	30.33	9.88	481.57
664-Fundraising													
664-01 Hat Pool	0.00	0.00	0.00	0.00									
664-02 Calcutta	990.00	1,784.50	2,070.00	1,023.00	789.00	1,466.50			350.00				
664-03 Auction	430.00	1,628.00	1,252.95	2,868.00	1,728.00	3,640.00	3,055.00	2,690.00	2,962.00	2,045.00	2,176.00	2,805.00	2,210.00
664-06 Series Sponsorships							3,500.00	3,000.00	4,250.00	3,000.00	3,000.00	2,500.00	3,695.00
664-04 Raffle Income													
664-045 Cost of Raffle Merch	0.00	-1,113.89	0.00	0.00				(175.54)	(2,047.69)				(2,623.26)
664-04 Raffle Income - Other	0.00	3,410.00	470.00	2,702.00	2,450.00		1,545.00	1,042.00	7,850.00		1,165.00	6,273.00	
Total 664-04 Raffle Income	0.00	2,296.11	470.00	2,702.00	2,450.00	0	1,545.00	866.46	5,802.31		1,165.00	3,649.74	0.00
Total 664-Fundraising	1,420.00	5,708.61	3,792.95	6,593.00	4,967.00	5,106.50	8,100.00	6,556.46	13,364.31	5,045.00	6,341.00	8,954.74	5,905.00
665-Catalog Sales	192.00	60.00	0.00	30.00	60.00	50.00		15.00	1,301.59 @	60.00	146.00		15.00
666-Advertising Income	3,804.00	3,908.00	4,117.00	2,989.00	2,913.00	1,775.00	2,746.00	2,648.94	3,409.00	2,591.00	2,382.00	2,502.00	2,197.00
670-Donations	1,900.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	2,000.00	3,000.00	4,800.00	3,655.00	6,200.00	3,200.00	2,220.00
<b>Total Income</b>	<b>33,009.90</b>	<b>41,766.61</b>	<b>42,900.25</b>	<b>31,859.58</b>	<b>40,760.00</b>	<b>45,081.50</b>	<b>39,376.00</b>	<b>38,849.08</b>	<b>46,150.01</b>	<b>38,418.11</b>	<b>46,343.33</b>	<b>46,860.62</b>	<b>47,735.57</b>
<b>Expense</b>													
701- Insurance	0.00	0.00	0.00	0.00	0.00	0.00	-	-		0.00	0.00		
704- Grounds Expenses	0.00	1,040.00	1,136.73	300.00	625.00	950.00	2,900.00		6,000.00	0.00	670.00	1,500.00 %	-
705-Licenses and Fees	93.00	93.50	321.00	299.00	276.00	382.60	434.50	416.50	368.00	577.40	445.00	476.00	528.50
710-Advertising	258.71	231.81	109.36	0.00			343.86		180.00	295.74	145.94	175.83	295.20
711-Catalog	6,283.62	5,783.58	2,615.54	2,250.00	3,215.84	3,827.10	2,252.45	2,675.65	2,241.87	2,478.00	2,427.05	2,389.00	797.96
712-Copies	174.00	122.08	167.65	154.55	87.03	147.26	257.80		134.48	0.00	0.00		
713-Postage	138.47	148.46	216.78	144.87	364.07	178.15	183.20		147.89	0.00	19.90	42.38	80.13
715-Office Supplies	15.42	36.97	26.24	290.27	113.09	0.00	62.60			0.00	0.00		
717-Photography	1,223.65	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,000.00
720-Travel	0.00	0.00	0.00	0.00	0.00	0.00	-						
722-Trial Supplies	893.54	0.00	0.00	1,024.12	52.84	1,248.41	458.34	1,098.92				576.14	252.97
723-Portolets	491.95	416.88	474.68	341.12	575.00	702.90	880.00	848.58	542.95	400.00	400.00	489.00	1,136.56
724-Equipment Rental						1,256.82	1,277.07	1,753.92	694.59	150.00	1,144.75	1,608.38	
725-Shells	612.00	240.00	569.30	473.13	1,000.00	25.66	1,260.00				1,005.00		
726-Gunners expenses	0.00	465.00	240.00	0.00	2,950.45	802.19	2,895.00	1,284.41	1,850.00	1,336.00	4,020.12	4,105.40	408.00
730-Birds	9,304.40	8,128.00	10,720.00	8,325.56	10,684.80	11,138.25	8,123.40	9,600.00	11,250.00	10,919.30	11,162.00	11,597.19	14,826.77
732 Bird Planter	1,823.65	3,493.86	1,890.69	816.02	1,400.00	2,638.61	2,400.00	2,454.66	3,104.88	1,400.00	2,416.00	2,252.74	1,000.00
735 Awards	2,910.00	828.64	1,403.39	1,271.58	834.36	1,180.36	499.15	968.89	1,119.08	1,280.79	1,235.28	772.92	1,578.99
738 Pins	0.00	50.50	0.00	0.00	0.00	0.00	374.56				409.80		
740 Participant Gifts	194.61	557.12	1,183.66	252.31	319.38	283.24	334.48	302.74	164.25	105.23	0.00		51.22
742 Committee Gifts	642.00	1,043.74	546.00	881.98	224.99	276.93	237.50	167.70	332.86	380.00	156.00	154.50	2,073.41
743-Committee Expenses	595.32	855.56	0.00	401.16	675.16	1,094.61	561.97	1,394.77		1,201.44	0.00	1,807.91	
744-Judges Gifts	605.00	527.40	704.44	0.00	790.00	546.83	532.17	1,011.20	500.00	164.00	104.00	956.77	1,122.52
745 Judges Expenses	2,234.61	2,360.26	2,408.16	3,663.53	2,329.94	2,796.33	1,861.92	2,715.63	2,064.25	2,955.41	2,342.25	1,764.78	874.29
746- Marshal expenses	0.00	350.60	0.00	103.58	79.67	114.05	310.25	164.60	351.22	669.72	136.00	989.53	573.23
750 Hosted Cocktail Party	3,013.10	6,352.65	2,985.13	2,331.44	4,297.26	3,621.82	3,035.45	5,395.34	7,033.73	1,333.00	4,794.88	2,450.22	4,083.48
765-Miscellaneous							150.00	20.73	200.00		519.73		
752 Banquet	2,856.21	4,757.26	2,890.28	2,300.86	5,296.52	4,236.09	4,191.06	3,199.64	4,909.70	1,969.35	4,795.79	3,933.28	6,705.65
754-Lunches	0.00	0.00	0.00	82.29	554.00	668.75	-			542.00	300.00	130.40	(571.50)
	<u>34,363.26</u>	<u>38,883.87</u>	<u>31,609.03</u>	<u>26,707.37</u>	<u>37,692.56</u>	<u>37,921.39</u>	<u>37,606.80</u>	<u>36,322.80</u>	<u>45,788.67</u>	<u>29,657.38</u>	<u>40,149.49</u>	<u>39,672.37</u>	<u>36,817.38</u>
<b>Net Income</b>	<b><u>-1,353.36</u></b>	<b><u>2,882.74</u></b>	<b><u>11,291.22</u></b>	<b><u>5,152.21</u></b>	<b><u>3,067.44</u></b>	<b><u>7,160.11</u></b>	<b><u>1,769.20</u></b>	<b><u>2,526.28</u></b>	<b><u>361.34</u></b>	<b><u>8,760.73</u></b>	<b><u>6,193.84</u></b>	<b><u>7,188.25</u></b>	<b><u>10,918.19</u></b>

**National English Springer Spaniel Field Trial Association**  
**January 2002**  
**through December 2014**

Entries	136	137	148	97	139	164	115	119	97	125	115	126	139
<b>Cost of trial per entry</b>													
Operation of Trial	152.43	160.51	149.32	195.31	179.01	154.31	233.95	210.61	294.88	181.51	225.28	235.64	159.52
Cost of Catalog net of ad income	18.23	13.69	(10.14)	(7.62)	2.18	12.51	(4.29)	0.22	(12.03)	(0.90)	0.39	(0.90)	(10.07)
Cost of Events	<u>22.15</u>	<u>46.36</u>	<u>20.16</u>	<u>24.04</u>	<u>30.92</u>	<u>22.08</u>	<u>26.40</u>	<u>45.34</u>	<u>72.51</u>	<u>10.66</u>	<u>41.69</u>	<u>19.45</u>	<u>29.38</u>
	192.81	220.56	159.34	211.73	212.11	188.90	256.05	256.17	355.36	191.27	267.36	254.18	178.83
<b>Proceeds per entry</b>													
Entry Fee	150.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	225.00	225.00	225.00
Fundraising	10.44	41.66	25.62	67.97	35.73	31.14	67.44	55.10	149.36	37.99	53.87	69.67	40.36
Merchandise Sales	1.16	-	1.70	(12.71)	-	-	1.73	0.16	(24.84)	(8.24)	0.26	0.08	3.46
Donations	13.97	12.77	11.82	18.04	12.59	10.67	17.39	25.21	49.48	29.24	53.91	25.40	15.97
Catalog Sales	1.41	0.44		0.31	0.43	0.30	-	0.13	-	0.48	1.27	-	0.11
Banquet Income net of cost	<u>5.87</u>	<u>(13.26)</u>	<u>(3.51)</u>	<u>(8.77)</u>	<u>(14.58)</u>	<u>(9.55)</u>	<u>(13.40)</u>	<u>(2.77)</u>	<u>(14.89)</u>	<u>1.89</u>	<u>(13.09)</u>	<u>(8.91)</u>	<u>(27.52)</u>
	182.85	241.61	235.63	264.84	234.18	232.56	273.16	277.82	359.11	261.36	321.22	311.23	257.38
<b>Net Inc/Loss per entry</b>	(9.96)	21.05	76.29	53.12	22.07	43.66	17.11	21.65	3.75	70.09	53.86	57.05	78.55
<b>Fundraising/Donations per entry</b>	24.41	54.43	37.44	86.01	48.32	41.81	84.84	80.31	198.84	67.23	107.78	95.07	56.33

\* 2005 has been restated to include expenses and revenues that were received in 2006 for the 2005 trial.

\* 2006 has been restated to include expenses and revenues that were received in 2007 for the 2006 trial.

\* 2009 has been restated to include expenses and revenues that were received in 2010 for the 2009 trial.

@ This is actually calendar sales in 2010

% 2013 NESSFTA made a contribution to the charity of the landowners choice as payment for land use