

National English Springer Spaniel Field Trial Association
Balance Sheet
As of December 31, 2016 and 2015

	<u>Dec 31, 16</u>	<u>Dec 31, 15</u>
ASSETS		
Current Assets		
Checking/Savings		
100-Checking FNB Longmont	40,328.30	43,376.11
105-MoneyMarket FNB Longmont	49,540.46	49,490.96
Total Checking/Savings	<u>89,868.76</u>	<u>92,867.07</u>
Other Current Assets		
110-Accounts Receivable	1,200.00	3,700.00
Total Other Current Assets	<u>1,200.00</u>	<u>3,700.00</u>
Total Current Assets	91,068.76	96,567.07
Fixed Assets		
275 - Pin Inventory	1,551.34	2,098.54
Total Fixed Assets	<u>1,551.34</u>	<u>2,098.54</u>
Other Assets		
280- Hogan Medallions	2,301.08	0.00
Total Other Assets	<u>2,301.08</u>	<u>0.00</u>
TOTAL ASSETS	<u>\$ 94,921.18</u>	<u>\$ 98,665.61</u>
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Other Current Liabilities		
411- Accounts Payable Vendor	75.00	750.00
Total Other Current Liabilities	<u>75.00</u>	<u>750.00</u>
Total Current Liabilities	<u>75.00</u>	<u>750.00</u>
Total Liabilities	75.00	750.00
Equity		
Opening Bal Equity	34,300.00	34,300.00
Retained Earnings	63,615.61	69,534.10
Net Income	-3,069.43	-5,918.49
Total Equity	<u>94,846.18</u>	<u>97,915.61</u>
TOTAL LIABILITIES & EQUITY	<u>\$ 94,921.18</u>	<u>\$ 98,665.61</u>
 Designations of Equity		
Scholarship	\$ 14,300.66	15,300.66
Operations	30,000.00	30,000.00
Books	1,570.65	1,345.00
Undesignated	<u>48,974.87</u>	<u>51,269.95</u>
	<u>\$ 94,846.18</u>	<u>\$ 97,915.61</u>

National English Springer Spaniel Field Trial Association
Profit & Loss
 January through December 2016 and 2015

	<u>Jan - Dec 16</u>	<u>Jan - Dec 15</u>
Income		
600- Membership Dues	4,050.00	3,900.00
650-Trial Entry Fees	30,940.00	24,180.00
652-Bird Sales	1,110.00	2,055.00
660-Banquet Income	3,950.00	3,950.00
662-Merchandise Sales		
663-Cost of Merchandise	0.00	-1,392.93
662-Merchandise Sales - Other	0.00	1,450.00
Total 662-Merchandise Sales	<u>0.00</u>	<u>57.07</u>
664-Fundraising		
664-02 Calcutta	0.00	600.00
664-03 Auction	2,922.00	2,465.00
664-04 Raffle Income	560.00	0.00
664-06 Series Sponsorships	5,975.00	0.00
664-07 Fundraising Expenses	-4,083.94	0.00
Total 664-Fundraising	<u>5,373.06</u>	<u>3,065.00</u>
665-Catalog Sales	0.00	10.00
666-Advertising Income	1,908.00	1,761.00
670-Donations	2,200.00	12,561.74
675-Interest Income	49.50	42.15
680 Book Sales	239.00	345.00
Total Income	<u>49,819.56</u>	<u>51,926.96</u>
Expense		
701- Insurance	600.00	600.00
704- Grounds Expenses	2,400.00	1,200.00
705-Licenses and Fees	1,183.00	346.50
706-Atv Rental	1,067.50	1,200.00
708-Website	500.00	500.00
710-Advertising	0.00	200.00
711-Catalog	765.83	570.27
712-Copies	0.00	155.71
713-Postage	162.95	196.00
714-Meeting Expense	280.02	0.00
715-Office Supplies	64.47	4.33
716 Bank Fees	62.50	12.00
717-Photography	1,500.00	2,150.00
722-Trial Supplies	0.00	1,063.75
723-Portolets	755.00	385.00
724-Equipment Rental	777.37	0.00
726-Gunners expenses	1,746.45	759.38
730-Birds	12,839.90	14,647.21
732 Bird Planter	2,722.51	4,409.17
735 Awards	3,442.83	1,968.40
738 Pins	172.38	0.00
740 Participant Gifts	1,004.64	1,193.50
742 Committee Gifts	2,702.60	235.08
743-Committee Expenses	1,711.75	416.50
744-Judges Gifts	400.04	106.00
745 Judges Expenses	1,966.20	3,392.34
746- Marshal expenses	0.00	1,051.11
750 Hosted Cocktail Party	6,260.70	3,915.76
752 Banquet	5,100.43	4,438.70
754-Lunches	845.00	2,292.30
755- Miscellaneous	854.92	8,529.10
760-Charitable Contributions	0.00	1,407.34
965 Scholarships Awarded	1,000.00	500.00
Total Expense	<u>52,888.99</u>	<u>57,845.45</u>
Net Income	<u>\$ (3,069.43)</u>	<u>\$ (5,918.49)</u>

National English Springer Spaniel Field Trial Association
Profit & Loss by Class
 January through December 2016 and 2015

	2015 Field Trial		2016 Field Trial		Books		Operations		Scholarship Fund		TOTAL	
	Jan - Dec 16	Jan - Dec 15	Jan - Dec 16	Jan - Dec 15	Jan - Dec 16	Jan - Dec 15	Jan - Dec 16	Jan - Dec 15	Jan - Dec 16	Jan - Dec 15	Jan - Dec 16	Jan - Dec 15
	Income											
600-Membership Dues	0.00	0.00	0.00	0.00	0.00	0.00	4,050.00	3,900.00	0.00	0.00	4,050.00	3,900.00
650-Trial Entry Fees	0.00	24,180.00	30,940.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30,940.00	24,180.00
652-Bird Sales	0.00	2,055.00	1,110.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,110.00	2,055.00
660-Banquet Income	0.00	3,950.00	3,950.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,950.00	3,950.00
662-Merchandise Sales												
663-Cost of Merchandise	0.00	-1,392.93	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-1,392.93
662-Merchandise Sales - Other	0.00	1,450.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,450.00
Total 662-Merchandise Sales	0.00	57.07	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	57.07
664-Fundraising												
664-02 Calcutta	0.00	600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	600.00
664-03 Auction	0.00	2,465.00	2,922.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,922.00	2,465.00
664-04 Raffle Income	0.00	0.00	560.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	560.00	0.00
664-06 Series Sponsorships	0.00	0.00	5,975.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,975.00	0.00
664-07 Fundraising Expenses	0.00	0.00	-4,083.94	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-4,083.94	0.00
Total 664-Fundraising	0.00	3,065.00	5,373.06	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,373.06	3,065.00
665-Catalog Sales	0.00	10.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10.00
666-Advertising Income	0.00	1,761.00	1,908.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,908.00	1,761.00
670-Donations	0.00	11,561.74	2,200.00	0.00	0.00	0.00	0.00	0.00	1,000.00	0.00	2,200.00	12,561.74
675-Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	49.50	42.15	0.00	0.00	49.50	42.15
680 Book Sales	0.00	0.00	0.00	0.00	239.00	345.00	0.00	0.00	0.00	0.00	239.00	345.00
Total Income	0.00	46,639.81	45,481.06	0.00	239.00	345.00	4,099.50	3,942.15	0.00	1,000.00	49,819.56	51,926.96
Expense												
701- Insurance	0.00	0.00	0.00	0.00	0.00	0.00	600.00	600.00	0.00	0.00	600.00	600.00
704- Grounds Expenses	-300.00	1,200.00	2,700.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,400.00	1,200.00
705-Licenses and Fees	0.00	346.50	1,183.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,183.00	346.50
706-Atv Rental	0.00	1,200.00	1,067.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,067.50	1,200.00
708-Website	0.00	0.00	0.00	0.00	0.00	0.00	500.00	500.00	0.00	0.00	500.00	500.00
710-Advertising	0.00	200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	200.00
711-Catalog	0.00	570.27	765.83	0.00	0.00	0.00	0.00	0.00	0.00	0.00	765.83	570.27
712-Copies	0.00	6.40	0.00	0.00	0.00	0.00	0.00	149.31	0.00	0.00	0.00	155.71
713-Postage	13.43	0.00	90.00	0.00	13.45	0.00	46.07	196.00	0.00	0.00	162.95	196.00
714-Meeting Expense	0.00	0.00	0.00	0.00	0.00	0.00	280.02	0.00	0.00	0.00	280.02	0.00
715-Office Supplies	0.00	4.33	0.00	0.00	0.00	0.00	64.47	0.00	0.00	0.00	64.47	4.33
716 Bank Fees	0.00	12.00	62.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	62.50	12.00
717-Photography	0.00	2,150.00	1,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	2,150.00
722-Trial Supplies	0.00	1,063.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,063.75
723-Portolets	0.00	385.00	755.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	755.00	385.00
724-Equipment Rental	0.00	0.00	777.37	0.00	0.00	0.00	0.00	0.00	0.00	0.00	777.37	0.00
726-Gunners expenses	0.00	759.38	1,746.45	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,746.45	759.38
730-Birds	0.00	14,647.21	12,839.90	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,839.90	14,647.21
732 Bird Planter	0.00	4,409.17	2,722.51	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,722.51	4,409.17
735 Awards	0.00	1,968.40	2,594.70	0.00	0.00	0.00	848.13	0.00	0.00	0.00	3,442.83	1,968.40
738 Pins	0.00	0.00	172.38	0.00	0.00	0.00	0.00	0.00	0.00	0.00	172.38	0.00
740 Participant Gifts	0.00	1,193.50	1,004.64	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,004.64	1,193.50
742 Committee Gifts	0.00	235.08	2,702.60	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,702.60	235.08
743-Committee Expenses	0.00	416.50	1,711.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,711.75	416.50
744-Judges Gifts	0.00	106.00	400.04	0.00	0.00	0.00	0.00	0.00	0.00	0.00	400.04	106.00
745 Judges Expenses	0.00	3,392.34	1,966.20	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,966.20	3,392.34
746- Marshal expenses	0.00	1,051.11	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,051.11
750 Hosted Cocktail Party	0.00	3,915.76	6,260.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,260.70	3,915.76
752 Banquet	0.00	4,438.70	5,100.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,100.43	4,438.70
754-Lunches	0.00	2,292.30	845.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	845.00	2,292.30
755- Miscellaneous	0.00	687.36	413.61	0.00	0.00	7,841.74	441.31	0.00	0.00	0.00	854.92	8,529.10
760-Charitable Contributions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,407.34	0.00	0.00	0.00	1,407.34
965 Scholarships Awarded	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00	500.00	1,000.00	500.00
Total Expense	-286.57	46,651.06	49,382.11	0.00	13.45	7,841.74	2,780.00	2,852.65	1,000.00	500.00	52,888.99	57,845.45
Net Income	286.57	-11.25	-3,901.05	0.00	225.55	-7,496.74	1,319.50	1,089.50	-1,000.00	500.00	-3,069.43	-5,918.49

National English Springer Spaniel Field Trial Association
 January 2002
 through December 2014

	2002 Field Trial	2003 Field Trial	2004 Field Trial	2005 Field Trial	2006 Field Trial	2007 Field Trial	2008 Field Trial	2009 Field Trial	2010 Field Trial	2011 Field Trial	2012 Field Trial	2013 Field Trial	2014 Field Trial	2015 Field Trial	2016 Field Trial
Income															
650-Trial Entry Fees	20,400.00	27,400.00	29,600.00	19,400.00	27,800.00	32,800.00	23,000.00	23,800.00	19,400.00	25,000.00	25,875.00	28,350.00	31,275.00	24,180.00	30,940.00
652-Bird Sales	1,480.00	0.00	1,018.00	880.00		930.00	880.00	-	2,820.00	2,079.00	1,034.00	2,762.00	2,055.00	1,110.00	
660-Banquet Income	3,655.00	2,940.00	2,370.00	1,450.00	3,270.00	2,670.00	2,650.00	2,870.00	3,465.00	2,205.00	3,290.00	2,810.00	2,880.00	3,950.00	3,950.00
662-Merchandise Sales															
663-Cost of Merchandise	-3,943.10	0.00	-	(3,543.42)	-	-	(831.50)	(1,658.82)	(4,149.89)	(3,774.89)	(1,729.67)	(2,025.12)	(1,719.63)	(1,392.93)	-
662-Merchandise Sales - Other	4,102.00	0.00	252.30	2,311.00	-	-	1,030.00	1,677.50	1,740.00	2,745.00	1,760.00	2,035.00	2,211.20	1,450.00	-
Total 662-Merchandise Sales	158.90	0.00	252.30	(1,232.42)	-	-	198.50	18.68	(2,409.89)	(1,029.89)	30.33	9.88	491.57	57.07	-
664-Fundraising															
664-01 Hat Pool	0.00	0.00	0.00	0.00										600.00	
664-02 Calcutta	990.00	1,784.50	2,070.00	1,023.00	789.00	1,466.50			350.00						
664-03 Auction	430.00	1,628.00	1,252.95	2,868.00	1,728.00	3,640.00	3,055.00	2,690.00	2,962.00	2,045.00	2,176.00	2,805.00	2,210.00	2,465.00	2,922.00
664-06 Series Sponsorships							3,500.00	3,000.00	4,250.00	3,000.00	3,000.00	2,500.00	3,695.00	-	5,975.00
664-07 Fundraising Expenses															(4,083.94)
664-04 Raffle Income															
664-045 Cost of Raffle Merch	0.00	-1,113.89	0.00	0.00				(175.54)	(2,047.69)			(2,623.26)			
664-04 Raffle Income - Other	0.00	3,410.00	470.00	2,702.00	2,450.00		1,545.00	1,042.00	7,850.00		1,165.00	6,273.00			560.00
Total 664-04 Raffle Income	0.00	2,296.11	470.00	2,702.00	2,450.00	0	1,545.00	866.46	5,802.31		1,165.00	3,649.74	0.00	0.00	560.00
Total 664-Fundraising	1,420.00	5,708.61	3,792.95	6,593.00	4,967.00	5,106.50	8,100.00	6,556.46	13,364.31	5,045.00	6,341.00	8,954.74	5,905.00	3,065.00	5,373.06
665-Catalog Sales	192.00	60.00	0.00	30.00	60.00	50.00		15.00	1,301.59	60.00	146.00		15.00	10.00	
666-Advertising Income	3,804.00	3,908.00	4,117.00	2,989.00	2,913.00	1,775.00	2,746.00	2,648.94	3,409.00	2,591.00	2,382.00	2,502.00	2,197.00	1,761.00	1,908.00
670-Donations	1,900.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	2,000.00	3,000.00	4,800.00	3,655.00	6,200.00	3,200.00	2,220.00	11,561.74	2,200.00
Total Income	33,009.90	41,766.61	42,900.25	31,859.58	40,760.00	45,081.50	39,376.00	38,849.08	46,150.01	38,418.11	46,343.33	46,860.62	47,745.57	46,639.81	45,481.06
Expense															
701- Insurance	0.00	0.00	0.00	0.00	0.00	0.00	-	-	-	0.00	0.00	-	-	1,200.00	2,700.00
704- Grounds Expenses	0.00	1,040.00	1,136.73	300.00	625.00	950.00	2,900.00	6,000.00	6,000.00	0.00	670.00	1,500.00	%	-	1,200.00
705-Licenses and Fees	93.00	93.50	321.00	299.00	276.00	382.60	434.50	416.50	368.00	577.40	445.00	476.00	528.50	346.50	1,183.00
710-Advertising	258.71	231.81	109.36	0.00		343.86		180.00	295.74	145.94	175.83	295.20	200.00	200.00	
711-Catalog	6,283.62	5,783.58	2,615.54	2,250.00	3,215.84	3,827.10	2,252.45	2,675.65	2,241.67	2,478.00	2,427.05	2,389.00	797.96	570.27	765.83
712-Copies	174.00	122.08	167.65	154.55	87.03	147.26	257.80		134.48	0.00	0.00			6.40	-
713-Postage	138.47	148.46	216.78	144.87	364.07	178.15	183.20	147.89		0.00	19.90	42.38	80.13		90.00
715-Office Supplies	15.42	36.97	26.24	290.27	113.09	0.00	62.60			0.00	0.00			4.33	62.50
717-Photography	1,223.65	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,000.00	2,150.00	1,500.00
720-Travel	0.00	0.00	0.00	0.00		0.00	-								
722-Trial Supplies	893.54	0.00	0.00	1,024.12		52.84	1,248.41	458.34	1,098.92			576.14	252.97	1,063.75	
723-Portolets	491.95	416.88	474.68	341.12	575.00		702.90	880.00	848.58	542.95	400.00	400.00	489.00	1,136.56	385.00
724-Equipment Rental							1,256.82	1,277.07	1,753.92	694.59	150.00	1,144.75	1,608.38	1,200.00	1,844.87
725-Shells	612.00	240.00	569.30	473.13	1,000.00	25.66	1,260.00				1,005.00				
726-Gunners expenses	0.00	465.00	240.00	0.00	2,950.45	802.19	2,895.00	1,284.41	1,850.00	1,336.00	4,020.12	4,105.40	408.00	759.38	1,746.45
730-Birds	9,304.40	8,128.00	10,720.00	8,325.56	10,684.80	11,138.25	8,123.40	9,600.00	11,250.00	10,919.30	11,162.00	11,597.19	14,826.77	14,647.21	12,839.90
732 Bird Planter	1,823.65	3,493.86	1,890.69	816.02	1,400.00	2,638.61	2,400.00	2,454.66	3,104.88	1,400.00	2,416.00	2,252.74	1,000.00	4,409.17	2,722.51
735 Awards	2,910.00	828.64	1,403.39	1,271.58	834.36	1,180.36	991.15	968.89	1,119.08	1,280.79	1,235.28	772.92	1,578.99	1,968.40	2,594.70
738 Pins	0.00	50.50	0.00	0.00	0.00	0.00	374.56				409.80				172.38
740 Participant Gifts	194.61	557.12	1,183.66	252.31	319.38	283.24	334.48	302.74	164.25	105.23	0.00		51.22	1,193.50	1,004.64
742 Committee Gifts	642.00	1,043.74	546.00	881.98	224.99	276.93	237.50	167.70	332.86	380.00	156.00	154.50	2,073.41	235.08	2,702.60
743-Committee Expenses	595.32	855.56	0.00	401.16	675.16	1,094.61	561.97	1,394.77	1,807.91	1,201.44	0.00			416.50	1,711.75
744-Judges Gifts	605.00	527.40	704.44	0.00	790.00	546.83	532.17	1,011.20	500.00	164.00	104.00	956.77	1,122.52	106.00	400.04
745 Judges Expenses	2,234.61	2,360.26	2,408.16	3,663.53	2,329.94	2,796.33	1,861.92	2,715.63	2,064.25	2,955.41	2,342.25	1,764.78	874.29	3,392.34	1,966.20
746- Marshal expenses	0.00	350.60	0.00	103.58	79.67	114.05	310.25	164.60	351.22	136.00	989.53	573.23	1,051.11		
750 Hosted Cocktail Parties	3,013.10	6,352.65	2,985.13	2,331.44	4,297.26	3,621.82	3,035.45	5,395.34	7,033.73	1,333.00	4,794.88	2,450.22	4,083.48	3,915.76	6,260.70
765-Miscellaneous							150.00	20.73	200.00	519.73				699.36	413.61
752 Banquet	2,856.21	4,757.26	2,890.28	2,300.86	5,296.52	4,236.09	4,191.06	3,199.64	4,909.70	1,969.35	4,795.79	3,933.28	6,705.65	4,438.70	5,100.43
754-Lunches	0.00	0.00	0.00	82.29	554.00	668.75	-	-	-	542.00	300.00	130.40	(571.50)	2,292.30	845.00
Total Expense	34,363.26	38,883.87	31,609.03	26,707.37	37,692.56	37,921.39	37,606.80	36,322.80	45,788.67	29,657.38	40,149.49	39,672.37	36,817.38	46,651.06	49,382.11
Net Income	-1,353.36	2,882.74	11,291.22	5,152.21	3,067.44	7,160.11	1,769.20	2,526.28	361.34	8,760.73	6,193.84	7,188.25	10,928.19	-11.25	-3,901.05
Entries															
	136	137	148	97	139	164	115	119	97	125	115	126	139	93	119
Cost of trial per entry															
Operation of Trial	152.43	160.51	149.32	195.31	179.01	154.31	233.95	210.61	294.88	181.51	225.28	235.64	159.52	381.41	303.74

National English Springer Spaniel Field Trial Association
January 2002
through December 2014

Cost of Catalog net of ad income	18.23	13.69	(10.14)	(7.62)	2.18	12.51	(4.29)	0.22	(12.03)	(0.90)	0.39	(0.90)	(10.07)	(12.80)	(9.60)
Cost of Events	<u>22.15</u>	<u>46.36</u>	<u>20.16</u>	<u>24.04</u>	<u>30.92</u>	<u>22.08</u>	<u>26.40</u>	<u>45.34</u>	<u>72.51</u>	<u>10.66</u>	<u>41.69</u>	<u>19.45</u>	<u>29.38</u>	<u>42.10</u>	<u>52.61</u>
	192.81	220.56	159.34	211.73	212.11	188.90	256.05	256.17	355.36	191.27	267.36	254.18	178.83	410.71	346.75
Proceeds per entry															
Entry Fee	150.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	225.00	225.00	225.00	260.00	260.00
Fundraising	10.44	41.66	25.62	67.97	35.73	31.14	67.44	55.10	149.36	37.99	53.87	69.67	40.36	30.81	45.15
Merchandise Sales	1.16	-	1.70	(12.71)	-	-	1.73	0.16	(24.84)	(8.24)	0.26	0.08	3.54	0.61	-
Donations	13.97	12.77	11.82	18.04	12.59	10.67	17.39	25.21	49.48	29.24	53.91	25.40	15.97	124.32	18.49
Catalog Sales	1.41	0.44		0.31	0.43	0.30	-	0.13	-	0.48	1.27	-	0.11	0.11	-
Banquet Income net of cost	<u>5.87</u>	<u>(13.26)</u>	<u>(3.51)</u>	<u>(8.77)</u>	<u>(14.58)</u>	<u>(9.55)</u>	<u>(13.40)</u>	<u>(2.77)</u>	<u>(14.89)</u>	<u>1.89</u>	<u>(13.09)</u>	<u>(8.91)</u>	<u>(27.52)</u>	<u>(5.25)</u>	<u>(9.67)</u>
	182.85	241.61	235.63	264.84	234.18	232.56	273.16	277.82	359.11	261.36	321.22	311.23	257.45	410.59	313.97
Net Inc/Loss per entry	(9.96)	21.05	76.29	53.12	22.07	43.66	17.11	21.65	3.75	70.09	53.86	57.05	78.62	(0.12)	(32.78)
Fundraising/Donations per entry	24.41	54.43	37.44	86.01	48.32	41.81	84.84	80.31	198.84	67.23	107.78	95.07	56.33	155.13	63.64

* 2005 has been restated to include expenses and revenues that were received in 2006 for the 2005 trial.

* 2006 has been restated to include expenses and revenues that were received in 2007 for the 2006 trial.

* 2009 has been restated to include expenses and revenues that were received in 2010 for the 2009 trial.

@ This is actually calendar sales in 2010

% 2013 NESSFTA made a contribution to the charity of the landowners choice as payment for land use