

**National English Springer Spaniel Field Trial Association**  
**Balance Sheet**  
As of December 31, 2020 and 2019

	<b>Dec 31, 20</b>	<b>Dec 31, 19</b>
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Checking/Savings</b>		
100-Checking FNB Longmont	58,114.58	51,575.45
105-MoneyMarket FNB Longmont	49,806.27	49,719.16
<b>Total Checking/Savings</b>	107,920.85	101,294.61
<b>Other Current Assets</b>		
110-Accounts Receivable	2,039.00	1,148.00
<b>Total Other Current Assets</b>	2,039.00	1,148.00
<b>Total Current Assets</b>	109,959.85	102,442.61
<b>Fixed Assets</b>		
275 - Pin Inventory	2,770.04	3,208.04
<b>Total Fixed Assets</b>	2,770.04	3,208.04
<b>Other Assets</b>		
280- Hogan Medallions	1,380.57	1,495.63
<b>Total Other Assets</b>	1,380.57	1,495.63
<b>TOTAL ASSETS</b>	<b>114,110.46</b>	<b>107,146.28</b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
<b>Other Current Liabilities</b>		
411- Accounts Payable Vendor	13,560.65	5,179.11
<b>Total Other Current Liabilities</b>	13,560.65	5,179.11
<b>Total Current Liabilities</b>	13,560.65	5,179.11
<b>Total Liabilities</b>	13,560.65	5,179.11
<b>Equity</b>		
Opening Bal Equity	34,300.00	34,300.00
Retained Earnings	67,667.17	66,316.55
Net Income	-1,417.36	1,350.62
<b>Total Equity</b>	100,549.81	101,967.17
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>114,110.46</b>	<b>107,146.28</b>

**Designations of Equity**

<b>Scholarship</b>	\$ 11,466.05	\$ 12,966.05
<b>Operations</b>	30,000.00	30,000.00
<b>Books</b>	1,795.65	1,795.65
<b>Undesignated</b>	57,288.11	57,205.47
	<b>\$ 100,549.81</b>	<b>\$ 101,967.17</b>

**National English Springer Spaniel Field Trial Association**  
**Profit & Loss**  
 January through December 2020 and 2019

	<b>Jan - Dec 20</b>	<b>Jan - Dec 19</b>
<b>Income</b>		
600- Membership Dues	2,925.00	3,225.00
650-Trial Entry Fees	29,500.00	28,435.00
652-Bird Sales	600.00	821.00
660-Banquet Income	0.00	3,460.00
662-Merchandise Sales		
663-Cost of Merchandise	-873.00	-1,483.00
662-Merchandise Sales - Other	966.68	1,233.00
<b>Total 662-Merchandise Sales</b>	<b>93.68</b>	<b>-250.00</b>
664-Fundraising		
664-02 Calcutta	0.00	424.64
664-03 Auction	1,940.00	1,727.00
664-04 Raffle Income		1,190.00
664-06 Series Sponsorships	2,500.00	4,250.00
664-07 Fundraising Expenses	-138.00	-342.14
<b>Total 664-Fundraising</b>	<b>4,302.00</b>	<b>7,249.50</b>
665-Catalog Sales	70.00	50.00
666-Advertising Income	1,736.00	1,906.00
670-Donations	5,700.00	4,700.00
675-Interest Income	87.11	62.06
680 Book Sales	0.00	225.00
<b>Total Income</b>	<b>45,013.79</b>	<b>49,883.56</b>
<b>Expense</b>		
701- Insurance	600.00	600.00
704- Grounds Expenses	288.46	5,250.00
705-Licenses and Fees	444.00	541.00
706-Atv Rental	200.00	0.00
711-Catalog	912.40	870.67
712-Copies	0.00	160.23
713-Postage	111.12	276.63
714-Meeting Expense	791.40	379.00
715-Office Supplies	130.16	88.43
716 Bank Fees	40.00	0.60
717-Photography	2,800.00	1,500.00
722-Trial Supplies	0.00	91.88
723-Portolets	759.70	911.79
724-Equipment Rental	0.00	2,954.56
725-Shells	643.42	0.00
726-Gunners expenses	6,814.00	4,583.20
730-Birds	17,952.00	9,581.00
732 Bird Planter	1,584.61	1,730.38

	<u>Jan - Dec 20</u>	<u>Jan - Dec 19</u>
735 Awards	739.79	2,577.16
738 Pins	0.00	145.00
740 Participant Gifts	1,091.46	1,427.59
742 Committee Gifts	0.00	575.00
743-Committee Expenses	1,085.36	1,186.78
744-Judges Gifts	1,451.90	1,377.88
745 Judges Expenses	3,266.81	5,063.99
746- Marshal expenses	499.00	79.21
750 Hosted Cocktail Party	0.00	1,382.60
752 Banquet	0.00	3,808.93
754-Lunches	2,669.26	586.54
755- Miscellaneous	1,556.30	52.89
965 Scholarships Awarded	0.00	750.00
<b>Total Expense</b>	<u>46,431.15</u>	<u>48,532.94</u>
<b>Net Income</b>	<u><u>-1,417.36</u></u>	<u><u>1,350.62</u></u>

**National English Springer Spaniel Field Trial Association**  
**Profit & Loss by Class**  
 January through December 2020

	2019 Field Trial	2020 Field Trial	Operations	Scholarship Fund	TOTAL
<b>Income</b>					
600- Membership Dues	0.00	0.00	2,925.00	0.00	2,925.00
650-Trial Entry Fees	0.00	29,500.00	0.00	0.00	29,500.00
652-Bird Sales	0.00	600.00	0.00	0.00	600.00
<b>662-Merchandise Sales</b>					
663-Cost of Merchandise	0.00	-873.00	0.00	0.00	-873.00
662-Merchandise Sales - Other	0.00	966.68	0.00	0.00	966.68
<b>Total 662-Merchandise Sales</b>	<b>0.00</b>	<b>93.68</b>	<b>0.00</b>	<b>0.00</b>	<b>93.68</b>
<b>664-Fundraising</b>					
664-03 Auction	0.00	1,940.00	0.00	0.00	1,940.00
664-04 Raffle Income	0.00	0.00	0.00	0.00	0.00
664-06 Series Sponsorships	0.00	2,500.00	0.00	0.00	2,500.00
664-07 Fundraising Expenses	0.00	-138.00	0.00	0.00	-138.00
<b>Total 664-Fundraising</b>	<b>0.00</b>	<b>4,302.00</b>	<b>0.00</b>	<b>0.00</b>	<b>4,302.00</b>
665-Catalog Sales	0.00	70.00	0.00	0.00	70.00
666-Advertising Income	0.00	1,736.00	0.00	0.00	1,736.00
670-Donations	0.00	5,700.00	0.00	0.00	5,700.00
675-Interest Income	0.00	0.00	87.11	0.00	87.11
<b>Total Income</b>	<b>0.00</b>	<b>42,001.68</b>	<b>3,012.11</b>	<b>0.00</b>	<b>45,013.79</b>
<b>Expense</b>					
701- Insurance	0.00	0.00	600.00	0.00	600.00
704- Grounds Expenses	0.00	288.46	0.00	0.00	288.46
705-Licenses and Fees	0.00	444.00	0.00	0.00	444.00
706-Atv Rental	0.00	200.00	0.00	0.00	200.00
711-Catalog	0.00	912.40	0.00	0.00	912.40
713-Postage	0.00	111.12	0.00	0.00	111.12
714-Meeting Expense	0.00	0.00	791.40	0.00	791.40
715-Office Supplies	0.00	130.16	0.00	0.00	130.16
716 Bank Fees	40.00	0.00	0.00	0.00	40.00
717-Photography	0.00	2,800.00	0.00	0.00	2,800.00
723-Portolets	0.00	759.70	0.00	0.00	759.70
725-Shells	0.00	643.42	0.00	0.00	643.42
726-Gunners expenses	65.00	6,749.00	0.00	0.00	6,814.00
730-Birds	0.00	17,952.00	0.00	0.00	17,952.00
732 Bird Planter	0.00	1,584.61	0.00	0.00	1,584.61
735 Awards	0.00	605.23	134.56	0.00	739.79
740 Participant Gifts	0.00	1,091.46	0.00	0.00	1,091.46
742 Committee Gifts	0.00	0.00	0.00	0.00	0.00
743-Committee Expenses	0.00	1,085.36	0.00	0.00	1,085.36
744-Judges Gifts	0.00	1,451.90	0.00	0.00	1,451.90
745 Judges Expenses	0.00	3,266.81	0.00	0.00	3,266.81
746- Marshal expenses	0.00	499.00	0.00	0.00	499.00
754-Lunches	0.00	2,669.26	0.00	0.00	2,669.26
755- Miscellaneous	0.00	56.30	0.00	1,500.00	1,556.30
<b>Total Expense</b>	<b>105.00</b>	<b>43,300.19</b>	<b>1,525.96</b>	<b>1,500.00</b>	<b>46,431.15</b>
<b>Net Income</b>	<b>-105.00</b>	<b>-1,298.51</b>	<b>1,486.15</b>	<b>-1,500.00</b>	<b>-1,417.36</b>

National English Springer Spaniel Field Trial Association  
**Profit & Loss by Class**  
 January through December 2020 and 2019

	2018 Field Trial		2019 Field Trial		2020 Field Trial		Books		Operations		Scholarship Fund		TOTAL	
	Jan - Dec 20	Jan - Dec 19	Jan - Dec 20	Jan - Dec 19	Jan - Dec 20	Jan - Dec 19	Jan - Dec 20	Jan - Dec 19	Jan - Dec 20	Jan - Dec 19	Jan - Dec 20	Jan - Dec 19	Jan - Dec 20	Jan - Dec 19
<b>Income</b>														
600- Membership Dues	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,925.00	3,225.00	0.00	0.00	2,925.00	3,225.00
650-Trial Entry Fees	0.00	0.00	0.00	28,435.00	29,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	29,500.00	28,435.00
652-Bird Sales	0.00	0.00	0.00	821.00	600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	600.00	821.00
660-Banquet Income	0.00	0.00	0.00	3,460.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,460.00
662-Merchandise Sales													0.00	0.00
663-Cost of Merchandise	0.00	0.00	0.00	-1,483.00	-873.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-873.00	-1,483.00
662-Merchandise Sales - Other	0.00	0.00	0.00	1,233.00	966.68	0.00	0.00	0.00	0.00	0.00	0.00	0.00	966.68	1,233.00
<b>Total 662-Merchandise Sales</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>-250.00</b>	<b>93.68</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>93.68</b>	<b>-250.00</b>
664-Fundraising														0.00
664-02 Calcutta	0.00	0.00	0.00	424.64	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	424.64
664-03 Auction	0.00	0.00	0.00	1,727.00	1,940.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,940.00	1,727.00
664-04 Raffle Income	0.00	0.00	0.00	1,190.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,190.00
664-06 Series Sponsorships	0.00	0.00	0.00	4,250.00	2,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00	4,250.00
664-07 Fundraising Expenses	0.00	0.00	0.00	-342.14	-138.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-138.00	-342.14
<b>Total 664-Fundraising</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>7,248.50</b>	<b>4,302.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>4,302.00</b>	<b>7,249.50</b>
665-Catalog Sales	0.00	20.00	0.00	30.00	70.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	70.00	50.00
666-Advertising Income	0.00	0.00	0.00	1,906.00	1,736.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,736.00	1,906.00
670-Donations	0.00	0.00	0.00	4,700.00	5,700.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,700.00	4,700.00
675-Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	87.11	62.06	0.00	0.00	87.11	62.06
680 Book Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	225.00	0.00	0.00	0.00	0.00	0.00	225.00
<b>Total Income</b>	<b>0.00</b>	<b>20.00</b>	<b>0.00</b>	<b>46,351.50</b>	<b>42,001.68</b>	<b>0.00</b>	<b>0.00</b>	<b>225.00</b>	<b>3,012.11</b>	<b>3,287.06</b>	<b>0.00</b>	<b>0.00</b>	<b>45,013.79</b>	<b>49,883.56</b>
<b>Expense</b>														
701- Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	600.00	600.00	0.00	0.00	600.00	600.00
704- Grounds Expenses	0.00	0.00	0.00	5,250.00	288.46	0.00	0.00	0.00	0.00	0.00	0.00	0.00	288.46	5,250.00
705-Licenses and Fees	0.00	0.00	0.00	541.00	444.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	444.00	541.00
706-Atv Rental	0.00	0.00	0.00	0.00	200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	200.00	0.00
711-Catalog	0.00	0.00	0.00	870.67	912.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00	912.40	870.67
712-Copies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	160.23	0.00	0.00	0.00	0.00	160.23
713-Postage	0.00	0.00	0.00	181.13	111.12	0.00	0.00	0.00	95.50	0.00	0.00	0.00	111.12	276.63
714-Meeting Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	791.40	379.00	0.00	0.00	791.40	379.00
715-Office Supplies	0.00	0.00	0.00	0.00	130.16	0.00	0.00	0.00	88.43	0.00	0.00	0.00	130.16	88.43
716 Bank Fees	0.00	0.00	40.00	0.00	0.00	0.00	0.00	0.00	0.60	0.00	0.00	0.00	40.00	0.60
717-Photography	0.00	0.00	0.00	1,500.00	2,800.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,800.00	1,500.00
722-Trial Supplies	0.00	0.00	0.00	91.88	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	91.88
723-Portolets	0.00	0.00	0.00	911.79	759.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	759.70	911.79
724-Equipment Rental	0.00	0.00	0.00	2,954.56	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,954.56
725-Shells	0.00	0.00	0.00	0.00	643.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	643.42	0.00
726-Gunners expenses	0.00	0.00	65.00	4,583.20	6,749.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,814.00	4,583.20
730-Birds	0.00	0.00	0.00	9,581.00	17,952.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	17,952.00	9,581.00
732 Bird Planter	0.00	0.00	0.00	1,730.38	1,584.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,584.61	1,730.38
735 Awards	0.00	0.00	0.00	2,160.57	605.23	0.00	0.00	0.00	134.56	416.59	0.00	0.00	739.79	2,577.16
738 Pins	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	145.00	0.00	0.00	0.00	0.00	145.00
740 Participant Gifts	0.00	0.00	0.00	1,427.59	1,091.46	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,091.46	1,427.59
742 Committee Gifts	0.00	0.00	0.00	575.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	575.00
743-Committee Expenses	0.00	0.00	0.00	1,186.78	1,085.36	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,085.36	1,186.78
744-Judges Gifts	0.00	0.00	0.00	1,377.88	1,451.90	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,451.90	1,377.88
745 Judges Expenses	0.00	0.00	0.00	5,063.99	3,266.81	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,266.81	5,063.99
746- Marshal expenses	0.00	0.00	0.00	79.21	499.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	499.00	79.21
750 Hosted Cocktail Party	0.00	0.00	0.00	1,382.60	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,382.60
752 Banquet	0.00	0.00	0.00	3,808.93	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,808.93
754-Lunches	0.00	0.00	0.00	586.54	2,669.26	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,669.26	586.54
755- Miscellaneous	0.00	0.00	0.00	52.89	56.30	0.00	0.00	0.00	0.00	0.00	1,500.00	0.00	1,556.30	52.89
965 Scholarships Awarded	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	750.00	0.00	0.00	750.00
<b>Total Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>105.00</b>	<b>45,897.59</b>	<b>43,300.19</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,525.96</b>	<b>1,885.35</b>	<b>1,500.00</b>	<b>750.00</b>	<b>46,431.15</b>	<b>48,532.94</b>
<b>Net Income</b>	<b>0.00</b>	<b>20.00</b>	<b>-105.00</b>	<b>453.91</b>	<b>-1,298.51</b>	<b>0.00</b>	<b>0.00</b>	<b>225.00</b>	<b>1,486.15</b>	<b>1,401.71</b>	<b>-1,500.00</b>	<b>-750.00</b>	<b>-1,417.36</b>	<b>1,350.62</b>

**National English Springer Spaniel Field Trial Association**  
**January 2002**  
**through December 2014**

Region	MW	E	RM	W	ME	MW	E	RM	W	ME
	2002 Field Trial	2003 Field Trial	2004 Field Trial	2005 Field Trial	2006 Field Trial	2007 Field Trial	2008 Field Trial	2009 Field Trial	2010 Field Trial	2011 Field Trial
<b>Income</b>										
650-Trial Entry Fees	20,400.00	27,400.00	29,600.00	19,400.00	27,800.00	32,800.00	23,000.00	23,800.00	19,400.00	25,000.00
652-Bird Sales	1,480.00	0.00	1,018.00	880.00	930.00	880.00	880.00	-	2,820.00	892.00
660-Banquet Income	3,655.00	2,940.00	2,370.00	1,450.00	3,270.00	2,670.00	2,650.00	2,870.00	3,465.00	2,205.00
662-Merchandise Sales										
663-Cost of Merchandise	-3,943.10	0.00	-	(3,543.42)	-	-	(831.50)	(1,658.82)	(4,149.89)	(3,774.89)
662-Merchandise Sales - Other	4,102.00	0.00	252.30	2,311.00	-	-	1,930.00	1,677.50	1,740.00	2,745.00
<b>Total 662-Merchandise Sales</b>	158.90	0.00	252.30	(1,232.42)	-	-	198.50	18.68	(2,409.89)	(1,029.89)
664-Fundraising										
664-01 Hat Pool	0.00	0.00	0.00	0.00						
664-02 Calcutta	990.00	1,784.50	2,070.00	1,023.00	789.00	1,466.50			350.00	
664-03 Auction	430.00	1,628.00	1,252.95	2,868.00	1,728.00	3,640.00	3,055.00	2,690.00	2,952.00	2,045.00
664-06 Series Sponsorships							3,500.00	3,000.00	4,250.00	3,000.00
664-07 Fundraising Expenses										
664-04 Raffle Income										
664-045 Cost of Raffle Merch	0.00	-1,113.89	0.00	0.00				(175.54)	(2,047.69)	
664-04 Raffle Income - Other	0.00	3,410.00	470.00	2,702.00	2,450.00		1,545.00	1,042.00	7,850.00	
<b>Total 664-04 Raffle Income</b>	0.00	2,296.11	470.00	2,702.00	2,450.00	0	1,545.00	866.46	5,802.31	
<b>Total 664-Fundraising</b>	1,420.00	5,708.61	3,792.95	6,593.00	4,967.00	5,106.50	8,100.00	6,556.46	13,364.31	5,045.00
665-Catalog Sales	192.00	60.00	0.00	30.00	60.00	50.00		15.00	1,301.59	60.00
666-Advertising Income	3,804.00	3,908.00	4,117.00	2,989.00	2,913.00	1,775.00	2,746.00	2,648.94	3,409.00	2,591.00
670-Donations	1,900.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	2,000.00	3,000.00	4,800.00	3,655.00
<b>Total Income</b>	33,009.90	41,766.61	42,900.25	31,859.58	40,760.00	45,081.50	39,376.00	38,849.08	46,150.01	38,418.11
<b>Expense</b>										
701- Insurance	0.00	0.00	0.00	0.00	0.00	0.00	-	-		0.00
704- Grounds Expenses	0.00	1,040.00	1,136.73	300.00	625.00	950.00	2,900.00		6,000.00	0.00
705-Licenses and Fees	93.00	93.50	321.00	299.00	276.00	382.60	434.50	416.50	368.00	577.40
710-Advertising	258.71	231.81	109.36	0.00			343.86		180.00	295.74
711-Catalog	6,283.62	5,783.58	2,615.54	2,250.00	3,215.84	3,827.10	2,252.45	2,675.65	2,241.87	2,478.00
712-Copies	174.00	122.08	167.65	154.55	87.03	147.26	257.80		134.48	0.00
713-Postage	138.47	148.46	216.78	144.87	364.07	178.15	183.20		147.89	0.00
715-Office Supplies	15.42	36.97	26.24	290.27	113.09	0.00	62.60			0.00
717-Photography	1,223.65	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,500.00	1,500.00	1,500.00
720-Travel	0.00	0.00	0.00	0.00			-			
722-Trial Supplies	893.54	0.00	0.00	1,024.12		52.84	1,248.41	458.34	1,098.92	
723-Portolets	491.95	416.88	474.68	341.12	575.00	702.90	880.00	848.58	542.95	400.00
724-Equipment Rental						1,256.82	1,277.07	1,753.92	694.59	150.00
725-Shells	612.00	240.00	569.30	473.13	1,000.00	25.66	1,260.00			
726-Gunners expenses	0.00	465.00	240.00	0.00	2,950.45	802.19	2,895.00	1,284.41	1,850.00	1,336.00
730-Birds	9,304.40	8,128.00	10,720.00	8,325.56	10,684.80	11,138.25	8,123.40	9,600.00	11,250.00	10,919.30
732 Bird Planter	1,823.65	3,493.86	1,890.69	816.02	1,400.00	2,638.61	2,400.00	2,454.66	3,104.88	1,400.00
735 Awards	2,910.00	828.64	1,403.39	1,271.58	834.36	1,180.36	499.15	968.89	1,119.08	1,280.79
738 Pins	0.00	50.50	0.00	0.00	0.00	0.00	374.56			
740 Participant Gifts	194.61	557.12	1,183.66	252.31	319.38	283.24	334.48	302.74	164.25	105.23
742 Committee Gifts	642.00	1,043.74	546.00	881.98	224.99	276.93	237.50	167.70	332.86	380.00
743-Committee Expenses	595.32	855.56	0.00	401.16	675.16	1,094.61	561.97	1,394.77	1,201.44	
744-Judges Gifts	605.00	527.40	704.44	0.00	790.00	546.83	532.17	1,011.20	500.00	164.00
745 Judges Expenses	2,234.61	2,360.26	2,408.16	3,663.53	2,329.94	2,796.33	1,861.92	2,715.63	2,064.25	2,955.41
746- Marshal expenses	0.00	350.60	0.00	103.58	79.67	114.05	310.25	164.60	351.22	669.72
750 Hosted Cocktail Parties	3,013.10	6,352.65	2,985.13	2,331.44	4,297.26	3,621.82	3,035.45	5,395.34	7,033.73	1,333.00
765-Miscellaneous							150.00	20.73	200.00	
752 Banquet	2,856.21	4,757.26	2,890.28	2,300.86	5,296.52	4,236.09	4,191.06	3,199.64	4,909.70	1,969.35
754-Lunches	0.00	0.00	0.00	82.29	554.00	668.75	-	-	-	542.00
<b>Total Expense</b>	34,363.26	38,883.87	31,609.03	26,707.37	37,692.56	37,921.39	37,606.80	36,322.80	45,788.67	29,657.38
<b>Net Income</b>	<b>-1,353.36</b>	<b>2,882.74</b>	<b>11,291.22</b>	<b>5,152.21</b>	<b>3,067.44</b>	<b>7,160.11</b>	<b>1,769.20</b>	<b>2,526.28</b>	<b>361.34</b>	<b>8,760.73</b>
<b>Entries</b>	136	137	148	97	139	164	115	119	97	125
<b>Cost of trial per entry</b>										
Operation of Trial	152.43	160.51	149.32	195.31	179.01	154.31	233.95	210.61	294.88	181.51
Cost of Catalog net of ad income	18.23	13.69	(10.14)	(7.62)	2.18	12.51	(4.29)	0.22	(12.03)	(0.90)
Cost of Events	22.15	46.36	20.16	24.04	30.92	22.08	26.40	45.34	72.51	10.66
<b>Total Cost of Trial per Entry</b>	192.81	220.56	159.34	211.73	212.11	188.90	256.05	256.17	355.36	191.27
<b>Proceeds per entry</b>										
Entry Fee	150.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00
Fundraising	10.44	41.66	25.62	67.97	35.73	31.14	67.44	55.10	149.36	37.99
Merchandise Sales	1.16	-	1.70	(12.71)	-	-	1.73	0.16	(24.84)	(8.24)
Donations	13.97	12.77	11.82	18.04	12.59	10.67	17.39	25.21	49.48	29.24
Catalog Sales	1.41	0.44	0.31	0.43	0.43	0.30	-	0.13	-	0.48
Banquet Income net of cost	5.87	(13.26)	(3.51)	(8.77)	(14.58)	(9.55)	(13.40)	(2.77)	(14.89)	1.89
<b>Total Proceeds per Entry</b>	182.85	241.61	235.63	264.84	234.18	232.56	273.16	277.82	359.11	261.36
<b>Net Inc/Loss per entry</b>	(9.96)	21.05	76.29	53.12	22.07	43.66	17.11	21.65	3.75	70.09
<b>Fundraising/Donations per entry</b>	24.41	54.43	37.44	86.01	48.32	41.81	84.84	80.31	198.84	67.23

\* 2005 has been restated to include expenses and revenues that were received in 2006 for the 2005 trial.

\* 2006 has been restated to include expenses and revenues that were received in 2007 for the 2006 trial.

\* 2009 has been restated to include expenses and revenues that were received in 2010 for the 2009 trial.

@ This is actually calendar sales in 2010

% 2013 NESSFTA made a contribution to the charity of the landowners choice as payment for land use

# One scratch forfeited entry fee actual starters were 107

**National English Springer Spaniel Field Trial Association**  
**January 2002**  
**through December 2014**

Region	MW	E	RM	W	ME	MW	E	RM	W
	2012 Field Trial	2013 Field Trial	2014 Field Trial	2015 Field Trial	2016 Field Trial	2017 Field Trial	2018 Field Trial	2019 Field Trial	2020 Field Trial
<b>Income</b>									
650-Trial Entry Fees	25,875.00	28,350.00	31,275.00	24,180.00	30,940.00	25,380.00	23,030.00	28,435.00	29,500.00
652-Bird Sales	2,079.00	1,034.00	2,762.00	2,055.00	1,110.00	1,628.00	658.00	821.00	600.00
660-Banquet Income	3,290.00	2,810.00	2,880.00	3,950.00	3,950.00	4,225.00	3,790.00	3,460.00	0.00
662-Merchandise Sales									
663-Cost of Merchandise	(1,729.67)	(2,025.12)	(1,719.63)	(1,392.93)	-	(1,594.52)	-1,177.82	(1,483.00)	-873.00
662-Merchandise Sales - Other	1,780.00	2,035.00	2,211.20	1,450.00	-	1,925.00	1,508.00	1,233.00	966.68
<b>Total 662-Merchandise Sales</b>	<b>30.33</b>	<b>9.88</b>	<b>491.57</b>	<b>57.07</b>	<b>-</b>	<b>330.48</b>	<b>330.18</b>	<b>(250.00)</b>	<b>93.68</b>
664-Fundraising									
664-01 Hat Pool									
664-02 Calcutta				600.00		258.00	0.00	424.64	
664-03 Auction	2,176.00	2,805.00	2,210.00	2,465.00	2,922.00	1,474.50	2,280.00	1,727.00	1,940.00
664-06 Series Sponsorships	3,000.00	2,500.00	3,695.00	-	5,975.00	5,500.00	4,375.00	4,250.00	2,500.00
664-07 Fundraising Expenses					(4,083.94)	(243.50)	-609.17	(342.14)	(138.00)
664-04 Raffle Income									
664-045 Cost of Raffle Merch		(2,623.26)							
664-04 Raffle Income - Other	1,165.00	6,273.00			560.00	680.00	7,720.00	1,190.00	
<b>Total 664-04 Raffle Income</b>	<b>1,165.00</b>	<b>3,649.74</b>	<b>0.00</b>	<b>0.00</b>	<b>560.00</b>	<b>680.00</b>	<b>7,720.00</b>	<b>1,190.00</b>	<b>0.00</b>
<b>Total 664-Fundraising</b>	<b>6,341.00</b>	<b>8,954.74</b>	<b>5,905.00</b>	<b>3,065.00</b>	<b>5,373.06</b>	<b>7,669.00</b>	<b>13,765.83</b>	<b>7,249.50</b>	<b>4,302.00</b>
665-Catalog Sales	146.00		15.00	10.00		150.00	60.00	30.00	70.00
666-Advertising Income	2,382.00	2,502.00	2,197.00	1,761.00	1,908.00	1,948.00	1,756.00	1,906.00	1,736.00
670-Donations	6,200.00	3,200.00	2,220.00	11,561.74	2,200.00	2,200.00	5,400.00	4,700.00	5,700.00
<b>Total Income</b>	<b>46,343.33</b>	<b>46,860.62</b>	<b>47,745.57</b>	<b>46,639.81</b>	<b>45,481.06</b>	<b>43,530.48</b>	<b>48,790.01</b>	<b>46,351.50</b>	<b>42,001.68</b>
<b>Expense</b>									
701- Insurance	0.00								
704- Grounds Expenses	670.00	1,500.00 %	-	1,200.00	2,700.00	215.00	79.00	5,250.00	288.46
705-Licenses and Fees	445.00	476.00	528.50	346.50	1,183.00	437.50	404.50	541.00	444.00
710-Advertising	145.94	175.83	295.20	200.00			300.00		200.00
711-Catalog	2,427.05	2,389.00	797.96	570.27	765.83	839.31	0.00	870.67	912.40
712-Copies	0.00			6.40	-	16.75	759.61		
713-Postage	19.90	42.38	80.13		90.00	348.94	0.00	181.13	111.12
715-Office Supplies	0.00			4.33	62.50		514.81		130.16
717-Photography	1,500.00	1,500.00	1,000.00	2,150.00	1,500.00	1,500.00	1,500.00	1,500.00	2,800.00
720-Travel									
722-Trial Supplies		576.14	252.97	1,063.75		16.58	330.56	91.88	
723-Portolets	400.00	489.00	1,136.56	385.00	755.00	150.00	320.00	911.79	759.70
724-Equipment Rental	1,144.75	1,608.38		1,200.00	1,844.87	608.82	2,147.51	2,954.56	
725-Shells	1,005.00					539.00	0.00		643.42
726-Gunners expenses	4,020.12	4,105.40	408.00	759.38	1,746.45	815.00	6,606.60	4,583.20	6,749.00
730-Birds	11,162.00	11,597.19	14,826.77	14,647.21	12,839.90	11,575.00	13,017.50	9,581.00	17,952.00
732 Bird Planter	2,416.00	2,252.74	1,000.00	4,409.17	2,722.51	1,691.45	1,924.62	1,730.38	1,584.61
735 Awards	1,235.28	772.92	1,578.99	1,988.40	2,594.70	1,713.91	4,535.75	2,160.57	605.23
738 Pins	409.80				172.38		0.00		
740 Participant Gifts	0.00		51.22	1,193.50	1,004.64	1,209.00	1,209.92	1,427.59	1,091.46
742 Committee Gifts	156.00	154.50	2,073.41	235.08	2,702.60	2,516.59	1,047.62	575.00	0.00
743-Committee Expenses	0.00	1,807.91		416.50	1,711.75	2,176.51	1,787.27	1,186.78	1,085.36
744-Judges Gifts	104.00	956.77	1,122.52	106.00	400.04	814.23	1,354.95	1,377.88	1,451.90
745 Judges Expenses	2,342.25	1,764.78	874.29	3,392.34	1,966.20	3,186.03	2,362.74	5,063.99	3,266.81
746- Marshal expenses	136.00	989.53	573.23	1,051.11		330.64	100.05	79.21	499.00
750 Hosted Cocktail Parties	4,794.88	2,450.22	4,083.48	3,915.76	6,260.70	2,717.17	2,180.88	1,382.60	0.00
765-Miscellaneous	519.73			699.36	413.61	340.49	0.00	52.89	56.30
752 Banquet	4,795.79	3,933.28	6,705.65	4,438.70	5,100.43	5,454.11	3,807.00	3,808.93	0.00
754-Lunches	300.00	130.40	(571.50)	2,292.30	845.00	619.00	0.00	586.54	2,669.26
	<b>40,149.49</b>	<b>39,672.37</b>	<b>36,817.38</b>	<b>46,651.06</b>	<b>49,382.11</b>	<b>39,831.03</b>	<b>46,230.89</b>	<b>45,897.59</b>	<b>43,300.19</b>
	<b>6,193.84</b>	<b>7,188.25</b>	<b>10,928.19</b>	<b>-11.25</b>	<b>-3,901.05</b>	<b>3,699.45</b>	<b>2,499.12</b>	<b>453.91</b>	<b>-1,298.51</b>
	115	126	139	93	119	108 #	98	121	118
Operation of Trial	225.28	235.64	159.52	381.41	303.74	270.30	401.48	322.43	352.44
Cost of Catalog net of ad income	0.39	(0.90)	(10.07)	(12.80)	(9.60)	(10.27)	(17.92)	(8.56)	(6.98)
Cost of Events	41.69	19.45	29.38	42.10	52.61	25.16	22.25	11.43	-
	<b>267.36</b>	<b>254.18</b>	<b>178.83</b>	<b>410.71</b>	<b>346.75</b>	<b>285.19</b>	<b>405.82</b>	<b>325.30</b>	<b>345.46</b>
Entry Fee	225.00	225.00	225.00	260.00	260.00	235.00	235.00	235.00	250.00
Fundraising	53.87	69.67	40.36	30.81	45.15	71.01	137.41	59.91	34.76
Merchandise Sales	0.26	0.08	3.54	0.61	-	3.06	3.37	(2.07)	0.79
Donations	53.91	25.40	15.97	124.32	18.49	20.37	55.10	38.84	48.31
Catalog Sales	1.27	-	0.11	0.11	-	1.39	0.61	0.25	0.59
Banquet Income net of cost	(13.09)	(8.91)	(27.52)	(5.25)	(9.67)	(11.38)	(0.17)	(2.88)	-
	<b>321.22</b>	<b>311.23</b>	<b>257.45</b>	<b>410.59</b>	<b>313.97</b>	<b>319.45</b>	<b>431.32</b>	<b>329.05</b>	<b>334.45</b>
<b>Net Inc/Loss per entry</b>	<b>53.86</b>	<b>57.05</b>	<b>78.62</b>	<b>(0.12)</b>	<b>(32.78)</b>	<b>34.25</b>	<b>25.50</b>	<b>3.75</b>	<b>(11.00)</b>
<b>Fundraising/Donations per entry</b>	<b>107.78</b>	<b>95.07</b>	<b>56.33</b>	<b>155.13</b>	<b>63.64</b>	<b>91.38</b>	<b>192.51</b>	<b>98.76</b>	<b>83.07</b>